

No. CDU/Admn/

Dated: 06.04.2022

Subject:- BID EVALUATION REPORT

Bids for hiring of consultancy firm under Government to Government (G2G) agreement for the implementation of 2nd Competitive Reinforcement Initiatives i.e. Productivity Improvement CRIs in four selected clusters of auto parts, readymade garments, leather footwear and surgical instruments were invited in light of the clause 59(e) of PPR 2014.

The following Consultant Selection Committee (CSC) vide office notification No. PSIC/ADMN/LP-1353/5783 dated 02.03.2022 and substituted No. PSIC/ADMN/LP-1353/5847 dated 03.03.2022 in light of Rule-40 of PPR-2014 for completing the process for selection of consultancy firm for the implementation of 2nd Competitive Reinforcement Initiatives i.e. Productivity Improvement CRIs in four selected clusters under Rule 59(e) of PPR-2014:

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| 1. Managing Director, PSIC | Chair Person |
| 2. Project Director, CDI | Secretary |
| 3. Dr.Sadaf Zahoor, Associate Professor
Dept. of Industrial & Manufacturing Engineering
UET, Lahore. | Member |
| 4. A nominee of Planning & Development Department | Member |
| 5. A nominee of Finance Department | Member |

The Consultant Selection Committee in its 2nd meeting held on 08.03.2022 approved the Request for Proposals (RFPs) documents and directed to issue the RFP documents to public sector organizations duly registered with PPRA Punjab under clause 59(e) of PPR-2014. The letter of invitation to participate in the implementation of productivity improvement CRIs in four selected clusters were sent to the following public sector organizations along with RFPs:

1. Urban Unit
2. National Productivity organization (NPO)
3. Pakistan Industrial Technical Assistance Centre (PITAC)

The last date for submission of bids by the consultancy firms was 25.03.2022 at 11:00AM.

In 3rd meeting of CSC held on 25.03.2022, the following sub-committee was constituted and notified vide letter No. PSIC/Admn/LP-1353/6976 dated 28.03.2022, to evaluate the 'Bid Proposals' received from the consultancy firms in response to the Request for Proposals (RFP) documents issued to them.

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| 1. Project Director, CDI | Chair Person |
| 2. Dr.Sadaf Zahoor, Associate Professor
Dept. of Industrial & Manufacturing Engineering
UET, Lahore. | Member |
| 3. Cluster Manager (concerned) | Member |

The following bids were received from the consultancy firms:

Sr.No.	Name of the Firm	Cluster Applied
1.	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	Surgical Cluster Auto Parts Readymade Garments Leather Footwear
2.	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	Auto Parts Readymade Garments Leather Footwear

The sub-committee held two meetings on 29.03.2022 and 31.03.2022 respectively wherein the evaluation criteria prescribed in the RFP document was deliberated in detail, such as Implementation Experience of Firm and HR, Quality Management System, Monitoring & Evaluation Mechanism, Workload Plan, Training Plan, etc. Project Director presented the final technical evaluation of each cluster. According to the evaluation done, the final scores of the consultancy firm in each cluster are given below:

i. **Readymade Garments Cluster**

Sr. No.	Name of the Firm	Total Marks Scored	Status
3.	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	77.13	Qualified
4.	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	81.50	Qualified

ii. **Auto Parts Cluster**

Sr. No.	Name of the Firm	Total Marks Scored	Status
1.	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	71.20	Qualified
2.	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	81.50	Qualified

iii. **Leather Footwear & Products Cluster**

Sr. No.	Name of the Firm	Total Marks Scored	Status
1.	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	75.08	Qualified
2.	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	86.50	Qualified

iv. **Surgical Instruments Cluster**

Sr. No.	Name of the Firm	Total Marks Scored	Status
1.	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	84.0	Qualified

The above technical evaluation result of Consultant Selection Committee was approved by the Managing Director, PSIC.

The 5th meeting of Consultant Selection Committee was held on 05.04.2022 at 02:00PM to open Financial Proposals submitted by technically qualified bidders i.e. PITAC and NPO. The bid amount quoted by qualified bidders was announced in presence of respective representatives of consultancy firms.

The Consultant Selection Committee thoroughly checked the financial proposals of the firms. According to the 'Combined Scoring' formula given in Request for Proposal documents (RFP) i.e. (80% of Technical Score + 20% of Financial Score), the final scores of the consultants in each cluster was computed and is as under:

i. **Readymade Garments Cluster**

Sr No.	Name of Firm	Technical Score (T.S)	80% of Technical Score (T.S)	Quoted Financial Proposal In Million PKR	Relative Financial Score (F.S)	20% of (F.S)	Combined Score (C.S.)= (80%*T.S.) + (20%*F.S.)
1	NATIONAL PRODUCTIVITY ORGANIZATION (NPO)	77.13	61.71	14.874	95.54	19.11	80.81
2	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	81.50	65.20	14.210	100.00	20.00	85.20

ii. Auto Parts Cluster

Sr No.	Name of Firm	Technical Score (T.S)	80% of Technical Score (T.S)	Quoted Financial Proposal In Million PKR	Relative Financial Score (F.S)	20% of (F.S)	Combined Score (C.S.)= (80%*T.S.) + (20%*F.S.)
1	NATIONAL PRODCIVITY ORGANIZATION (NPO)	71.20	56.96	14.954	100.00	20.00	76.96
2	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	81.50	65.20	15.370	97.29	19.46	84.66

iii. Leather Footwear & Products Cluster

Sr No.	Name of Firm	Technical Score (T.S)	80% of Technical Score (T.S)	Quoted Financial Proposal In Million PKR	Relative Financial Score (F.S)	20% of (F.S)	Combined Score (C.S.)= (80%*T.S.) + (20%*F.S.)
1	NATIONAL PRODCIVITY ORGANIZATION (NPO)	76.75	61.40	14.714	100	20	81.40
2	PAKISTAN INDUSTRIAL TECHNICAL ASSISTANCE CENTER (PITAC)	86.50	69.20	15.370	95.73	19.15	88.35

iv. Surgical Instruments Cluster

Sr No.	Name of Firm	Technical Score (T.S)	80% of Technical Score (T.S)	Quoted Financial Proposal In Million PKR	Relative Financial Score (F.S)	20% of (F.S)	Combined Score (C.S.)= (80%*T.S.) + (20%*F.S.)
1	NATIONAL PRODCIVITY ORGANIZATION (NPO)	84.00	67.20	14.634	100.00	20.00	87.20

The CSC decided in its 5th meeting to proceed further with the signing of agreements with 'Highest Scoring Consultancy Firm' on priority basis which is Pakistan Industrial Technical Assistance Centre (PITAC) for Readymade Garments, Leather Footwear and Auto parts clusters and National Productivity Organization (NPO) for Surgical cluster and to upload the final report on the website of PSIC and notice board.

Any other additional / supporting information the procuring agency may like to share.

It issues in pursuance of clause-37 of PPR Rules-2014.


Director (Admn & Coord)

C.C to:-

1. Project Director, CDI
2. Network Administrator (IT), PSIC, Head Office, Lahore for posting / uploading on PSIC & CDI website.
3. Notice Board, PSIC, Head Office, Lahore.