



PUNJAB SMALL INDUSTRIES CORPORATION (PSIC) –
CLUSTER DEVELOPMENT INITIATIVE

REQUEST FOR EXPRESSIONS OF INTEREST (REOI) - CONSULTANCY SERVICES

The Punjab Small Industries Corporation (PSIC) - Cluster Development Initiative (CDI) intends to hire the services of local consultancy firms to provide consultancy services for implementation of productivity improvement Competitive Reinforcement Initiative (CRI) in the Surgical Instruments cluster of Sialkot.

CDI has identified four industrial clusters (i.e. i. readymade garments; ii. leather footwear and products; iii. surgical instruments; and iv. auto parts) to improve quality, productivity and competitiveness of enterprises in these clusters and support their development and integration into global value chains.

This REOI relates to the Surgical Instruments cluster in specific. The consultancy services include:

- (a) identification and selection of surgical instruments manufacturers in Sialkot interested in productivity improvement;
- (b) design and implementation of productivity improvement interventions for each of the selected surgical instruments manufacturers;
- (c) training and development of cluster entrepreneurs / surgical instruments manufacturers on "change management";
- (d) compilation and dissemination of results amongst participant surgical instruments manufacturers; and
- (e) documenting and reporting on progress of interventions through the course of the CRI.

The detailed Pre-Qualification Document (PQD) including Terms of Reference (TOR) of the assignment, parameters and evaluation / pre-qualification criteria can be downloaded from the websites: <http://cdi.psic.gov.pk/index.php>, <https://eproc.punjab.gov.pk/ActiveTenders.aspx> and <http://www.psic.gov.pk/index.php/joomla1/presets1/tenders>

PSIC requests consultancy firms under the Punjab Procurement Rules 2014, as amended from time to time ("PPR 2014") to submit their expressions of interest in providing the requisite services as per the provisions of the PQD.

Interested consultancy firms are requested to provide specific information clearly demonstrating that they have the capacity, required qualifications and relevant experience to render the services as per the PQD and to avoid submitting generic promotional material.

Prequalification and selection will be carried out in accordance with the PPR 2014. The Procuring Agency may reject all EOIs at any time prior to acceptance of any EOI. Further information can be obtained from the address below during office hours i.e. 09:00 to 17:00 hours Monday to Friday.